

# WHAT'S INSIDE

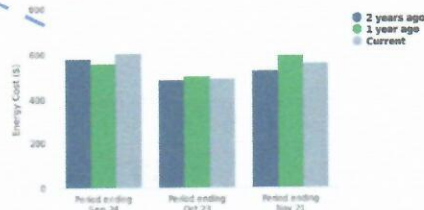
## YOUR ENERGY PERFORMANCE REPORT



Account Name: Main Street Cafe  
 Account Number: xxxxxxxxxxxx8731  
 Account Address: 123 Main St., Detroit, MI, 48127  
 Report Date: 2020-10-01

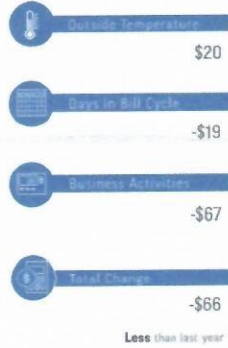
### Your Energy Performance Report

#### What Your Business Spent This Period (\$)\*



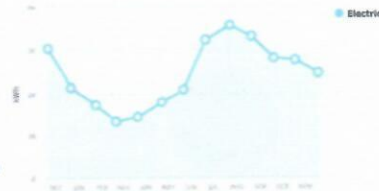
#### What Factors Impact Your Bill\*

The following factors impacted your bill when comparing this report period to the same period last year:



#### Annual Energy Use Trend (kWh)\*

Your electric usage has **decreased 5%** compared to the same period last year.



Shop for Energy Saving Products on the DTE Marketplace

Look for energy saving products including light bulbs, switches, exit signs and more.

Go to [dtemarketplace.com/business](https://dtemarketplace.com/business) today and get free shipping on orders over \$49.



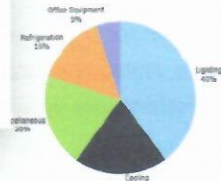
#### Learn More, Start Saving

Learn about more ways to save and available rebates at [dtesmallbusiness.com](https://dtesmallbusiness.com)

Questions, comments, or to unsubscribe, call us at **855.748.2525** and mention Your Energy Performance Report.

TURN OVER →

#### Annual Electric Use Breakdown\*



#### Energy-Saving Recommendations for Your Business\*

Below are three solutions to help you save energy and money.

Save on Lighting	Efficiency & Safety	Avoid Energy Waste
Replace old tubes with high-efficiency LEDs to save on energy and maintenance costs.	Exit signs are always on. Update your fluorescent or incandescent exit signs to LEDs.	Install occupancy sensors on lights in areas used sporadically, like break rooms and storage areas.
<b>To 10pk \$49</b>	<b>Red or Green, \$14</b>	<b>Incentive: up to \$80/sensor<sup>1</sup></b>
<b>Next Step:</b> Order today to brighten your business and save.	<b>Next Step:</b> Order today to be ready to upgrade.	<b>Next Step:</b> Call to learn about the ceiling and wall-mounted occupancy sensor incentives.
<a href="https://dtemarketplace.com/business">dtemarketplace.com/business</a>	<a href="https://dtemarketplace.com/business">dtemarketplace.com/business</a>	Learn More! Call 855-748-2525

\* The costs discussed in this report are an initial estimate for energy-saving products. Actual costs may vary based on local market conditions and product availability.

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Three-month energy costs compared to previous years.

A breakdown of your monthly energy spend.

Your annual energy use chart.

A breakdown of where you use energy.

Tips to help you save.

Your next steps to start saving.

September 15, 2020

DTE has selected your company to take part in an exciting new energy-saving program.

Dear Business Manager,

Your business will receive FREE, periodic personalized **Your Energy Performance Reports** on energy use, the factors that may contribute to changes in your bill, and recommendations to save energy.

We're excited to help you learn about your energy use and ways you can save! If you would like more information please call us at 855.748.2525 and refer to **Your Energy Performance Report**.

Sincerely,

DTE Program Manager

## Your Energy Performance Report helps your business:



### Understand Your Bill

Highlight the factors that may contribute to your bill year over year.



### Get Energy Saving Tips

Identify energy efficiency opportunities with clear next steps to help you get started.



### Know Where Your Energy Goes

Breakdown of your energy data by appliance group to learn where your business uses the most energy.



### Take Control of Your Costs

Energy costs can be controllable operating expenses by understanding your energy consumption.

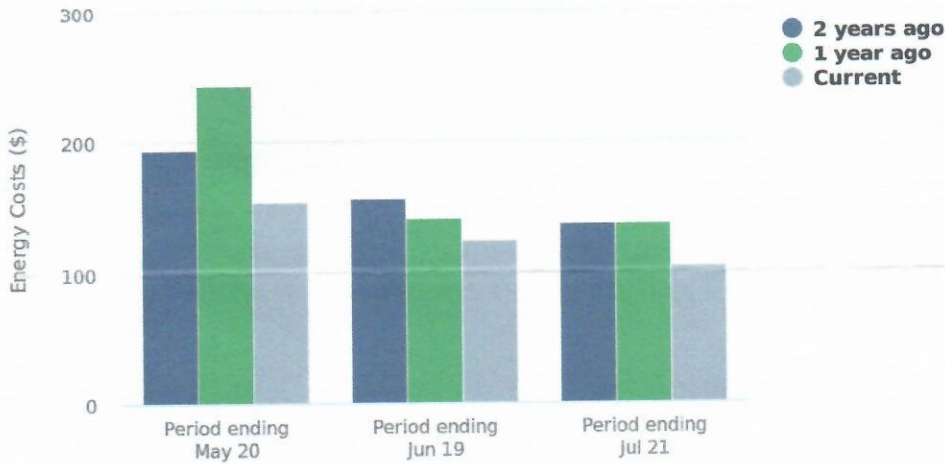




Account Name: AUGUSTA TOWNSHIP  
 Account Number: XXXXXXXX4428  
 Account Address: 8991 BUNTON RD  
 WILLIS, MI 48191  
 Report Date: 2020-07-21

## Your Energy Performance Report

### What Your Business Spent This Period (\$)\*



### Annual Energy Use Trend (kWh)\*

Your electric usage has **decreased by 19%** compared to the same period last year.



### Shop for Energy Saving Products on the DTE Marketplace

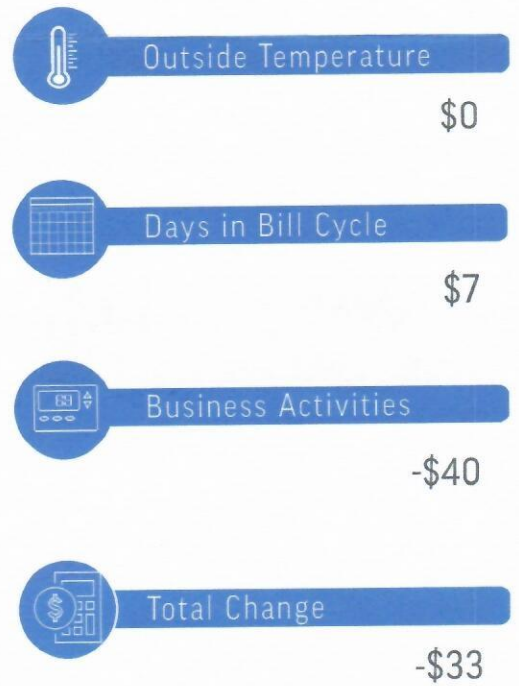
Look for energy saving products including light bulbs, switches, exit signs and more.

Go to [dtemarketplace.com/business](https://dtemarketplace.com/business) today and get free shipping on orders over \$49.



### What Factors Impact Your Bill\*

The following factors impacted your bill when comparing this report period to the same period last year:



**Less** than last year

### Learn More, Start Saving

Learn about more ways to save and available rebates at [dtesmallbusiness.com](https://dtesmallbusiness.com)

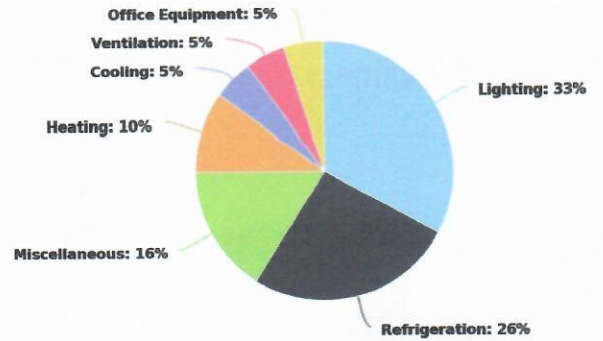
Questions, comments, or to unsubscribe, call us at **855.748.2525** and mention Your Energy Performance Report.

TURN OVER



# Annual Electric Use Breakdown\*

T118 P1 \*\*\*\*\*AUTO\*\*ALL FOR AADC 481 36659  
 AUGUSTA TOWNSHIP  
 Attn: Business Manager  
 PO BOX 100  
 WHITTAKER, MI 48190-0100  

## Energy-Saving Recommendations for Your Business\*

Below are three solutions to help you save energy and money.

### Save on Lighting



Replace old tubes with high-efficiency LEDs to save on energy and maintenance costs.

**T8 10pk \$49†**

#### Next Step:

Order today to brighten your business and save.

[dtemarketplace.com/business](http://dtemarketplace.com/business)

### Efficiency & Safety



Exit signs are always on. Update your fluorescent or incandescent exit signs to LEDs.

**Red or Green, \$14†**

#### Next Step:

Order today to be ready to upgrade.

[dtemarketplace.com/business](http://dtemarketplace.com/business)

### Avoid Energy Waste



Install occupancy sensors on lights in areas used sporadically, like break rooms and storage areas.

**Incentive: up to \$60/sensor†**

#### Next Step:

Call to learn about the ceiling and wall-mounted occupancy sensor incentives.

Learn More!  
 Call **855-748-2525**

\* The costs displayed in this report are estimates derived for energy usage analysis and do not include taxes. These numbers may not match your bill. This report is not intended to restate or replace your monthly bill.

† Prices for items shown do not include taxes. All prices and incentives are correct at the time of publication and may vary. Quantity limits apply. Items are available while